

# Why Have Interest Rates Fallen Far Below the Return on Capital

Magali Marx

Banque de France

Benoît Mojon

Banque de France

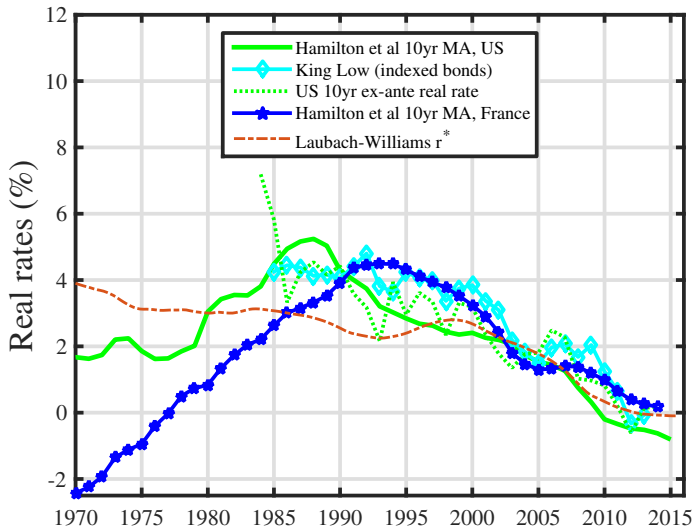
François R. Velde

Federal Reserve Bank of Chicago

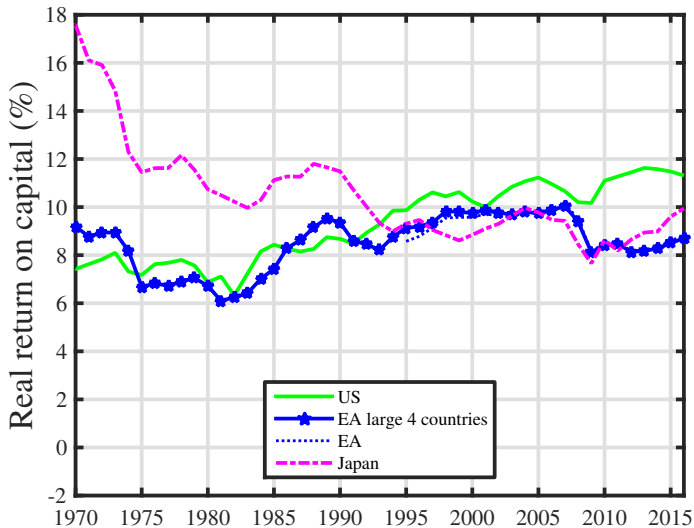


Macroeconomic and Financial Imbalances and Spillovers, June 9

## The decrease of real interest rates



## Which does not reflect the evolution of capital return



## The usual suspects

- Low rates have been loosely tied to “secular stagnation”
- A number of potential explanations have been cited:
  - ▶ productivity slowdown
  - ▶ changing demographics (population slowdown, *increased longevity*)
  - ▶ change in the price of investment goods
  - ▶ tightening of borrowing constraint
  - ▶ *shortage of safe assets*
  - ▶ *rising inequality*

## Our goal

- quantitative assessment of the various factors cited
- embed them in a single, tractable model
- explain both the evolution of capital return and risk-free rate
  - ▶ this means having risk, and attitudes toward risk, in the model

## Related literature

- low rates: King and Low (2014); Hamilton et al. (2016); Holston et al. (2016)
- safe assets: Coeurdacier et al. (2015); Caballero et al. (2008); Caballero and Farhi (2014)
- deleveraging: Eggertsson and Krugman (2012); Korinek and Simsek (2016); Farhi and Werning (2013)
- secular stagnation: Bean et al. (2015); Rachel and Smith (2015)
- demographics: Carvalho et al. (2016); Gagnon et al. (2016)
- risk: Kozlowski et al. (2015); Hall (2016)
- return on capital: Caballero et al. (2017)

## The Model

- add risk to Eggertsson and Mehrotra (2014) and Coeurdacier et al. (2015).
- time is discrete, infinite
- 3-period OLG structure ( $y, m, o$ )
  - ▶ population  $N_t$ , growth rate  $g_L$
- recursive preferences with Epstein-Zin-Weil utility function
- capital and labor (supplied inelastically), age-specific productivities ( $e^y, 1, 0$ )
- output  $Y = K^\alpha(AL)^{1-\alpha}$ 
  - ▶ productivity  $A$ : trend growth  $g_A$  + shock with variance  $\sigma$  (only source of risk)
  - ▶ growth in price of investment  $g_I$

## Preferences

Epstein and Zin (1989)–Weil (1990) recursive preferences:

$$V_t = U(c_t, E_t V_{t+1}) = \left( c_t^{1-\rho} + \beta \left( (E_t V_{t+1}^{1-\gamma})^{\frac{1}{1-\gamma}} \right)^{1-\rho} \right)^{\frac{1}{1-\rho}}$$



## Preferences

Epstein and Zin (1989)–Weil (1990) recursive preferences:

$$V_t = U(c_t, E_t V_{t+1}) = \left( c_t^{1-\rho} + \beta \left( (E_t V_{t+1}^{1-\gamma})^{\frac{1}{1-\gamma}} \right)^{1-\rho} \right)^{\frac{1}{1-\rho}}$$

CES functional form applied to

- **time:**  $(c_t^{1-\rho} + \beta (\cdot_{t+1})^{1-\rho})^{\frac{1}{1-\rho}}$ 
  - ▶  $\rho$ : inverse of intertemporal elasticity of substitution
- **risk:**  $(E_t V_{t+1}^{1-\gamma})^{\frac{1}{1-\gamma}}$ 
  - ▶  $\gamma$ : risk aversion
- **when  $\rho = \gamma$** 
  - ▶ standard time-additive preferences
  - ▶ tension between
    - ★ high  $\gamma$  required to match asset pricing
    - ★ low  $\rho$  required to match consumption growth with interest rates

## Budget constraints

- young borrow from middle-aged up to a fraction  $\theta$  of their  $t + 1$  labor income
  - ▶ we focus on equilibria where this binds
  - ▶ no other frictions (e.g., price stickiness)
- middle-aged lend to young, buy capital from old, invest
- old collect returns, sell depreciated capital

$$\begin{aligned}c_t^y &= b_{t+1}^y + w_t e_t^y \\ b_{t+1}^y &\leq \theta_t E_t(w_{t+1}/R_{t+1}) \\ c_{t+1}^m - b_{t+2}^m + p_{t+1}^k k_{t+2}^m &= w_{t+1} - R_{t+1} b_{t+1}^y \\ c_{t+2}^o &= (p_{t+2}^k(1 - \delta) + r_{t+2}^k) k_{t+2}^m - R_{t+2} b_{t+2}^m\end{aligned}$$

market-clearing:

$$\begin{aligned}g_{L,t} b_{t+1}^y + b_{t+1}^m &= 0 \\ g_{L,t+1} b_{t+2}^y + b_{t+2}^m &= 0\end{aligned}$$

$$Y_t = (N_{t-2}k_t^m)^\alpha [A_t(e_t^y N_t + N_{t-1})]^{1-\alpha}$$

- $N_{t-2}k_t^m$ : capital (chosen by current old in the previous period)
- $e_t^y N_t + N_{t-1}$ : labor (of young and middle-aged)

Competitive factor markets:

$$\begin{aligned}w_t &= (1 - \alpha)A_t^{1-\alpha} k_t^\alpha \\r_t^k &= \alpha A_t^{1-\alpha} k_t^{\alpha-1}\end{aligned}$$

both written in terms of the capital/labor ratio  $k_t$  defined as

$$k_t \equiv \frac{N_{t-2}k_t^m}{e_t^y N_t + N_{t-1}} = \frac{k_t^m}{g_{L,t-1}(1 + e_t^y g_{L,t})}$$

## Solution strategy

- only the middle-aged have an intertemporal problem
  - ▶ how much to save
  - ▶ in what form: bonds or capital
- write the middle-aged's Euler equation and substitute equilibrium quantities
  - ▶ quantity of bonds determined by young's constraint
  - ▶ Euler equation also relates risk-free rate  $R$  and return to capital  $R^k$
- we derive a law of motion expressed in terms of  $R$  or equivalently  $k$

## Solution strategy (2)

Middle-aged FOCs:

$$(c_t^m)^{-\rho} = \beta \left[ E_t (c_{t+1}^o)^{1-\gamma} \right]^{\frac{\gamma-\rho}{1-\gamma}} E_t \left[ (c_{t+1}^o)^{-\gamma} R_{t+1}^k \right]$$

$$(c_t^m)^{-\rho} = \beta \left[ E_t (c_{t+1}^o)^{1-\gamma} \right]^{\frac{\gamma-\rho}{1-\gamma}} E_t \left[ (c_{t+1}^o)^{-\gamma} \right] R_{t+1}.$$

Define  $R_{t+1}^m = \alpha_t R_t^k + (1 - \alpha_t) R_{t+1}$  and express budget constraints as

$$\begin{aligned} W_t &= Y_t - c_t^m \\ c_{t+1}^o &= R_{t+1}^m W_t. \end{aligned}$$

Portfolio choice: set  $\alpha_t$  so that

$$E_t (R_{t+1}^m)^{-\gamma} R_{t+1} = E_t \left( R_{t+1}^m)^{-\gamma} R_{t+1}^k \right)$$

Saving decision:

$$Y_t = \left( 1 + (\beta \phi_t R_{t+1}^m)^{-\frac{1}{\rho}} \right) W_t$$

Then use market clearing to express  $Y_t$ ,  $W_t$ ,  $R_{t+1}^m$  in term of the aggregate capital stock

## Law of motion

$$\begin{aligned}
 & \underbrace{\left(1 + (\beta\phi_t)^{-1/\rho} R_{t+1}^{1-1/\rho}\right)^{-1}}_{\text{saving rate}} \underbrace{\left(1 - \frac{\theta_{t-1}}{\tilde{a}_t}\right)(1 - \alpha)\left(\frac{R_{t+1}^k}{g_I} - 1 + \delta\right)}_{\text{income}} k_t \\
 &= g_{L,t} \left[ \underbrace{\alpha(1 + e^y g_{L,t+1})}_{\text{capital}} + \underbrace{\left(\frac{1}{\xi_t}\right)(1 - \alpha)\theta_t\left(1 - g_I \frac{1 - \delta}{R_{t+1}}\right)}_{\text{bonds}} \right] k_{t+1} \\
 & \underbrace{\hspace{15em}}_{\text{investments}}
 \end{aligned}$$

## Law of motion

$$\underbrace{\left(1 + (\beta\phi_t)^{-1/\rho} R_{t+1}^{1-1/\rho}\right)^{-1}}_{\text{saving rate}} \underbrace{\left(1 - \frac{\theta_{t-1}}{\tilde{a}_t}\right)(1 - \alpha)\left(\frac{R_{t+1}^k}{g_I} - 1 + \delta\right)}_{\text{income}} k_t$$
$$= g_{L,t} \left[ \underbrace{\alpha(1 + e^y g_{L,t+1})}_{\text{capital}} + \underbrace{\left(\frac{1}{\xi_t}\right)(1 - \alpha)\theta_t\left(1 - g_I \frac{1 - \delta}{R_{t+1}}\right)}_{\text{bonds}} \right] k_{t+1}$$

investments

- overlapping generations
  - ▶ saving only done out of labor income
- borrowing constraint
  - ▶ disappears if  $\theta = 0$ ,  $e^y = 0$
- risk
  - ▶  $\phi_t$ : precautionary saving, acts like discount factor distortion ( $\leq 1$ )
  - ▶  $1/\xi_t$ : portfolio choice

## Risk terms

The factors  $\phi_t$  and  $\xi_t$  are

$$\xi_t = \frac{\mathbb{E}_t(u_{t+1}^{-\gamma} \tilde{a}_{t+1})}{\mathbb{E}_t(u_{t+1}^{-\gamma})}$$
$$\phi_t = \left[ \mathbb{E}_t u_{t+1}^{1-\gamma} \right]^{(\gamma-\rho)/(1-\gamma)} \mathbb{E}_t u_{t+1}^{-\gamma} v_t^\rho$$

with

$$u_{t+1} \equiv \alpha(1 + e^y g_{L,t+1}) \tilde{a}_{t+1} + (1 - \alpha)\theta_t$$
$$\tilde{a}_{t+1} \equiv \frac{A_{t+1}^{1-\alpha}}{\mathbb{E}_t A_{t+1}^{1-\alpha}}.$$

only functions of (moments of) the exogenous process  $A_{t+1}$

- when  $\delta \neq 1$ ,  $\phi_t$  involves  $R_{t+1}$  as well



## Risky steady state

to account for risk in a tractable way, we appeal to the concept of “risky steady state”:

- exogenous trends as in the data
- productivity shock is assumed i.i.d.
- in the law of motion,  $\tilde{a}_t$  set at its mean,  $\tilde{a}_{t+1}$  is stochastic
- agents take into account the uncertainty

## Risk and borrowing constraint

When  $\delta = 1$ ,  $\rho < 1$ ,  $\theta = 0$ ,  $e^y = 0$  (no young):

$$\phi_t \simeq 1 + \frac{1}{2}\gamma(1 - \rho)\sigma^2$$

$$\frac{1}{\xi_t} \simeq 1$$

## Risk and borrowing constraint

When  $\delta = 1$ ,  $\rho < 1$ :

$$\phi_t \approx 1 + \frac{1}{2}\gamma(1 - \rho) \frac{\alpha^2(1 + e^y g_{L,t+1})^2}{(\alpha(1 + e^y g_{L,t+1}) + (1 - \alpha)\theta_t)^2} \sigma^2$$

$$\frac{1}{\xi_t} \approx 1 + \gamma \frac{\alpha(1 + e^y g_{L,t+1})}{\alpha(1 + e^y g_{L,t+1}) + (1 - \alpha)\theta_t} \sigma^2$$

## Risk and borrowing constraint

When  $\delta = 1$ ,  $\rho < 1$ :

$$\phi_t \approx 1 + \frac{1}{2}\gamma(1-\rho) \frac{\alpha^2(1+e^y g_{L,t+1})^2}{(\alpha(1+e^y g_{L,t+1}) + (1-\alpha)\theta_t)^2} \sigma^2$$

$$\frac{1}{\xi_t} \approx 1 + \gamma \frac{\alpha(1+e^y g_{L,t+1})}{\alpha(1+e^y g_{L,t+1}) + (1-\alpha)\theta_t} \sigma^2$$

law of motion:

$$\begin{aligned} & \left( 1 + \underbrace{(\beta \phi_t)^{-1/\rho}}_{\substack{\theta, \sigma \\ -+}} R_{t+1}^{1-1/\rho} \right)^{-1} \left( 1 - \frac{\theta_{t-1}}{\tilde{a}_t} \right) (1-\alpha) \frac{R_{t+1}^k}{g_t} k_t \\ & = g_{L,t} \left[ \alpha(1+e^y g_{L,t+1}) + \underbrace{\left( \frac{1}{\xi_t} \right)}_{\substack{\theta, \sigma \\ -+}} (1-\alpha)\theta_t \right] k_{t+1} \end{aligned}$$

## Long run determinants

of the bond interest rate  $r$  and the return on capital  $r^K$

$\delta = 1, \rho = 1$ :

- Observable factors
  - ▶ productivity growth  $g_A$
  - ▶ evolution of working age population  $g_L$
  - ▶ trend in investment price  $g_I$
- Unobservable factors
  - ▶ borrowing constraint  $\theta$
  - ▶ variance of the shock on the trend of productivity  $\sigma$ .

## Long run determinants

of the bond interest rate  $r$  and the return on capital  $r^K$

$\delta = 1, \rho = 1$ :

- Observable factors
  - ▶ productivity growth  $g_A$
  - ▶ evolution of working age population  $g_L$
  - ▶ trend in investment price  $g_I$
- Unobservable factors
  - ▶ borrowing constraint  $\theta$
  - ▶ variance of the shock on the trend of productivity  $\sigma$ .

$$r = \bar{r} + (g_L - 1) + (g_A - 1) - \frac{1}{2}(g_I - 1) + c\theta + \gamma u(\theta|_{\sigma, \sigma^2})_{+,-}$$

$$r^K = r + \gamma v(\theta|_{\sigma, \sigma^2})_{-,+}$$

The wedge between  $r$  and  $r^K$  is only affected by  $\theta$  and  $\sigma$

## Empirical strategy

- our targets are the risk-free rate and the return on capital
- we segregate the usual suspects into
  - ▶ the observables: productivity, demographics, price of investment
  - ▶ the “less observables”: borrowing constraint, productivity risk
- Three steps:
  - ① input the observables, set  $\theta$  and  $\sigma$  constant to match the levels of the targets
  - ② input the observables, compute  $\theta$  to match the risk-free rate, keep  $\sigma$  constant
  - ③ input the observables, compute  $\sigma$  to match the risk-free rate, keep  $\theta$  constant
  - ④ input the observables, compute  $\theta$  and  $\sigma$  to match both targets
- repeat for US and Euro area (and the world)
- then stare at the pictures. . .
- caveats
  - ▶ we interpret the generations loosely (10-year averages)
  - ▶ risk-free rates before the 1980s are less meaningful (financial repression etc), so we focus on 1990s to present

## Model calibration and data sources

---

<i>Parameters</i>		
$T$	length of period (years)	10
$\beta$	discount factor	$0.98^T$
$\alpha$	capital share	0.28
$\gamma$	risk aversion	100
$\rho$	inverse of IES	0.8
$\delta$	capital depreciation rate	$0.1 * T$
$e^y$	relative productivity of young	0.3

---

<i>Factors</i>		
$g_{L,t}$	growth rate of population 20-64	US, EA (France), China, Japan: OECD
$g_{I,t}$	investment price growth	DiCecio (2009)
$g_{A,t}$	productivity growth	US: Fernald (2012), Euro: NAWM model
$R_t$	real interest rate	US: Hamilton et al. (2016), France
$R_t^k$	return on capital	US, EA: our calculations à la Gomme et al. (2015)
$\tilde{a}_t$	productivity shock	$\ln(\tilde{a})$ is a i.i.d. $N(-\sigma^2/2, \sigma^2)$

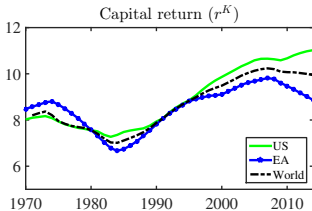
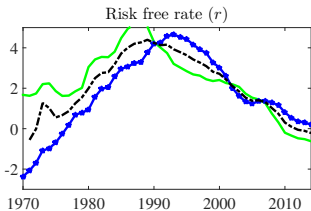
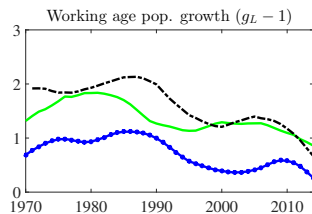
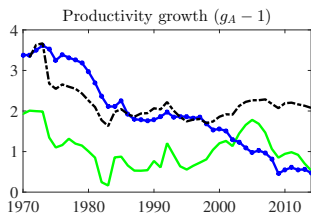
---

<i>Free parameters</i>		
$\theta$	borrowing constraint on young	
$\sigma^2$	variance of $\tilde{a}_t$	

---

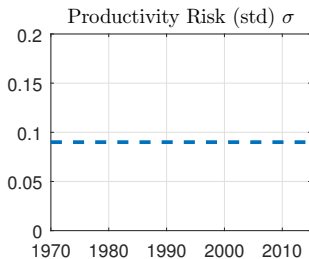
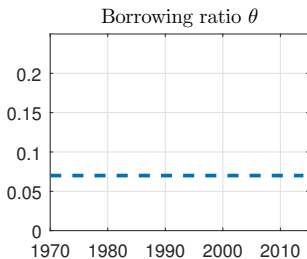
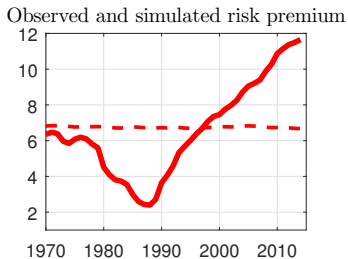
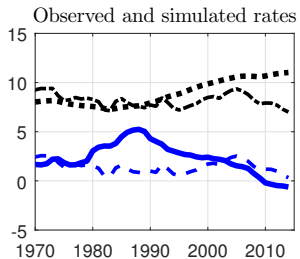


# The inputs



# Impact of observable factors, in the US

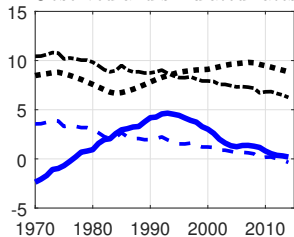
Observable factors explain about 1.4% from 1992 to 2014



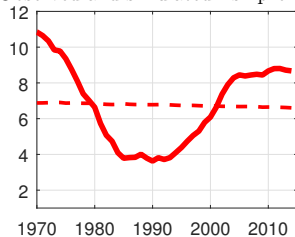
# Impact of observable factors, in the EA

Observable factors explain about 1.8% from 1992 to 2014

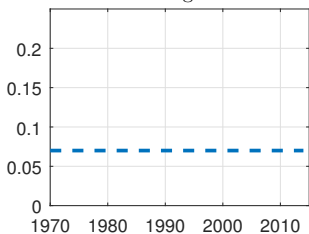
Observed and simulated rates



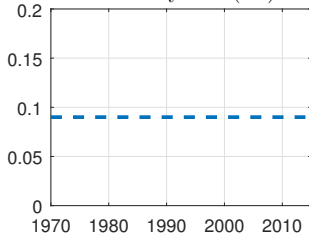
Observed and simulated risk premium



Borrowing ratio  $\theta$

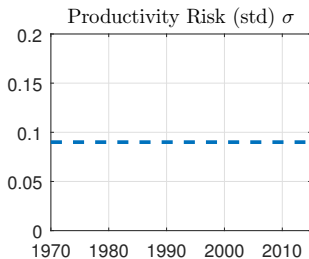
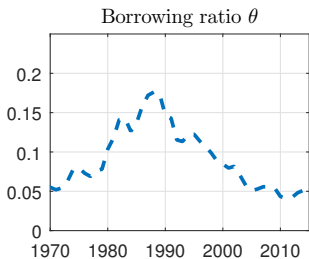
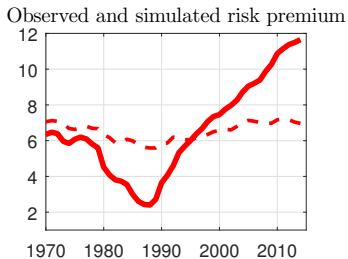
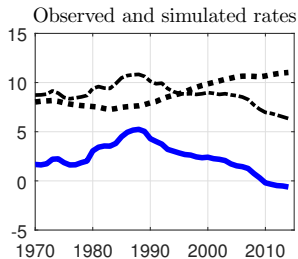


Productivity Risk (std)  $\sigma$



# Impact of the borrowing constraint, in the US.

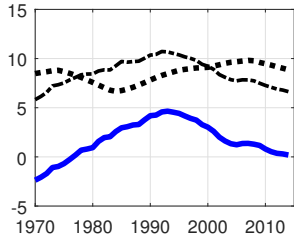
A tighter constraint can account for the fall in the risk-free rate and 0.8% increase of the risk premium



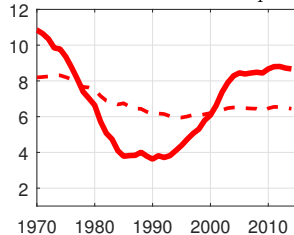
# Impact of the borrowing constraint, in the EA.

A tighter constraint can account for the fall in the risk-free rate and 0.7% increase of the risk premium

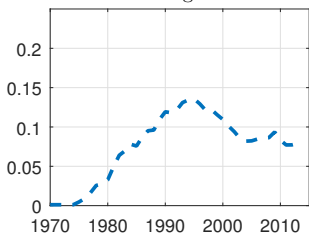
Observed and simulated rates



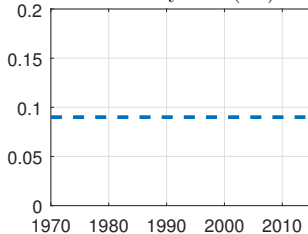
Observed and simulated risk premium



Borrowing ratio  $\theta$

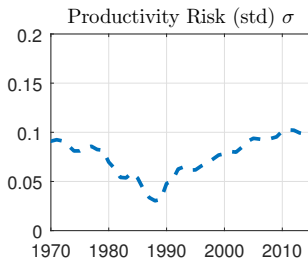
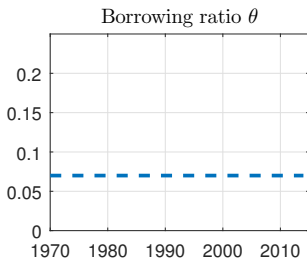
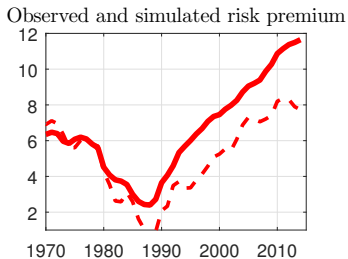
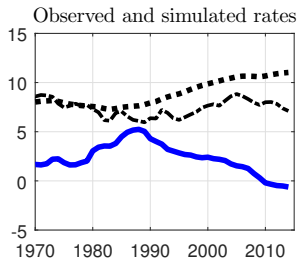


Productivity Risk (std)  $\sigma$



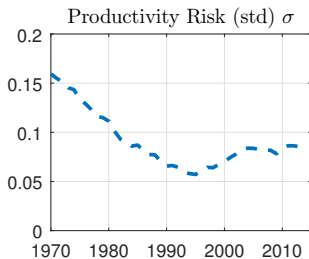
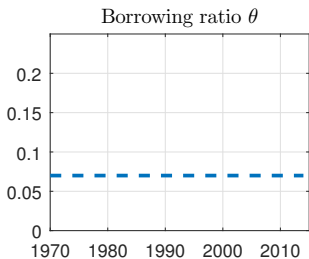
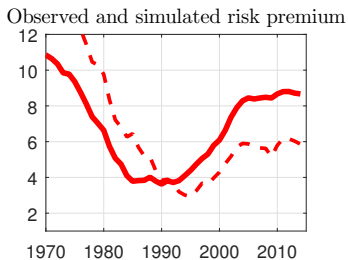
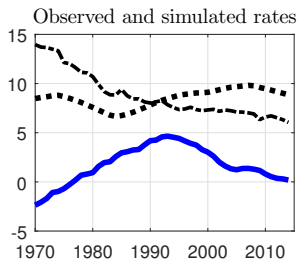
# Impact of risk, in the US.

A higher risk perception can account for the fall in the risk-free rate and the increase in the risk premium



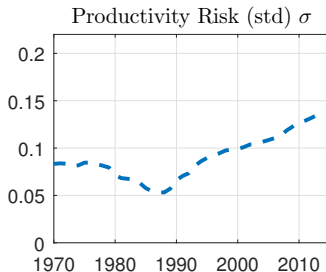
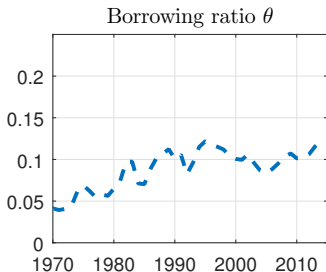
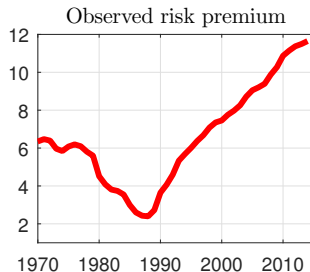
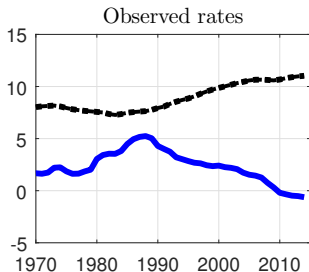
# Impact of risk, in the EA.

A higher risk perception can account for the fall in the risk-free rate and the increase in the risk premium



# Impact of risk and the borrowing constraint, in the US.

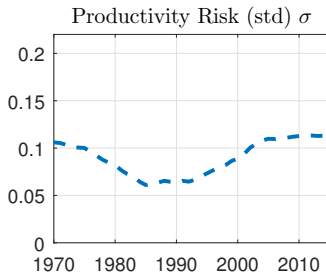
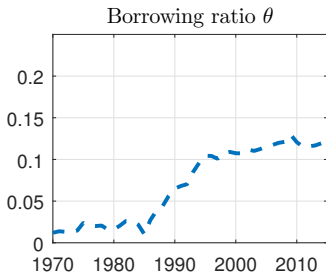
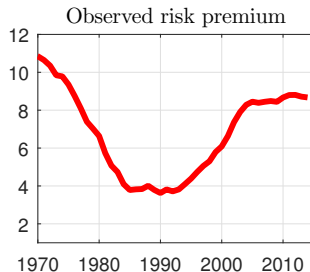
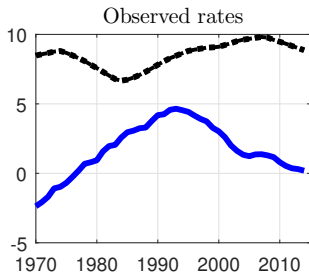
With higher risk perception data are consistent with non decreasing debts



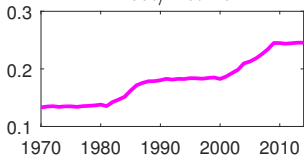
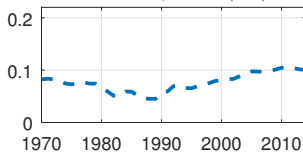
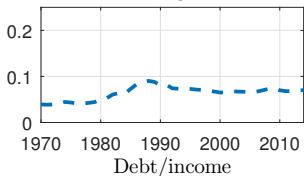
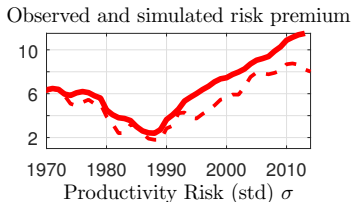
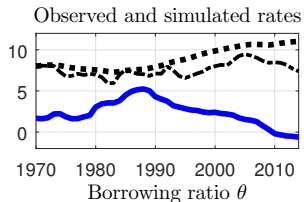


# Impact of risk and the borrowing constraint, in the EA.

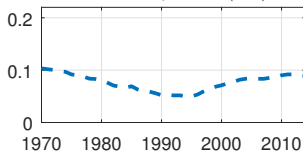
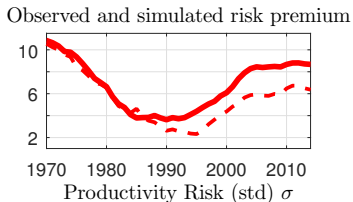
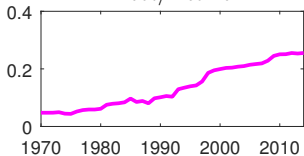
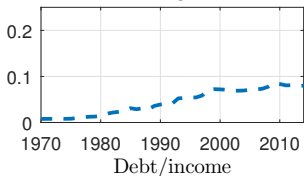
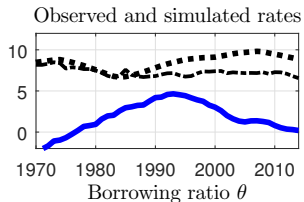
With higher risk perception data are consistent with non decreasing debts



## Borrowing constraint and risk, in the US.

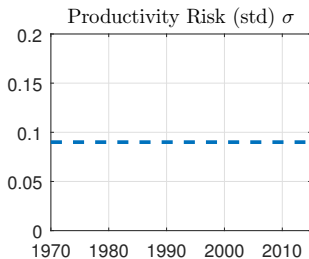
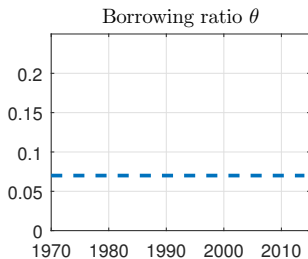
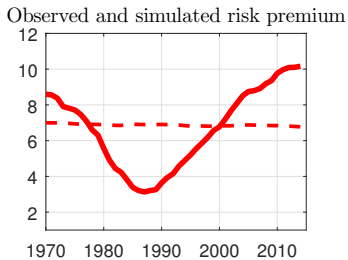
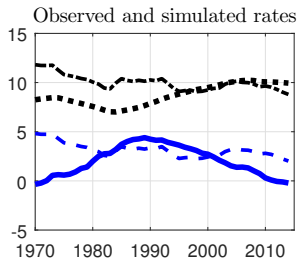


## Borrowing constraint and risk, in the EA.



# Global perspective

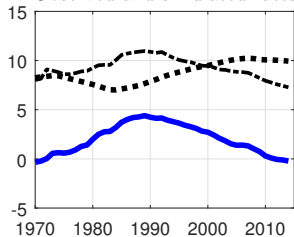
## Impact of observable factors



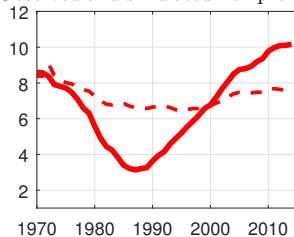
# Global perspective

## Impact of the borrowing constraint

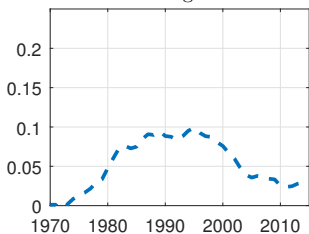
Observed and simulated rates



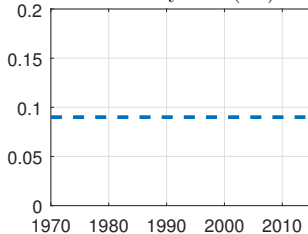
Observed and simulated risk premium



Borrowing ratio  $\theta$

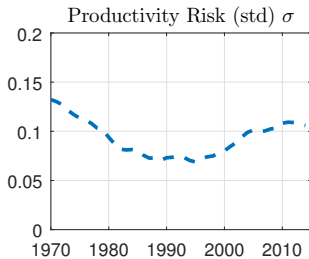
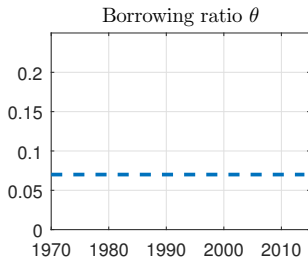
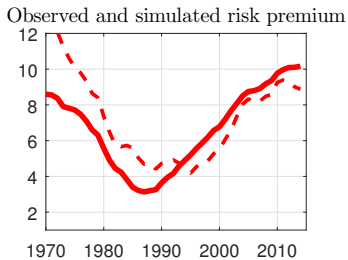
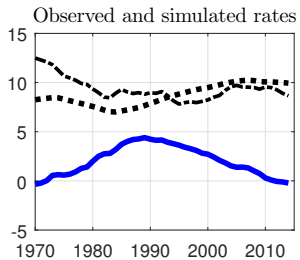


Productivity Risk (std)  $\sigma$



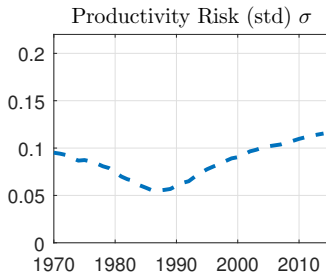
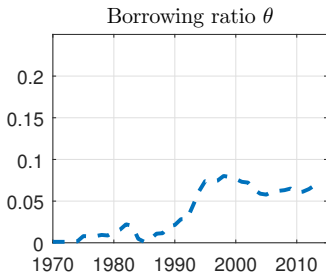
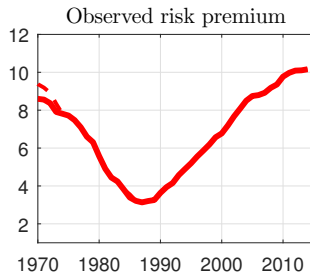
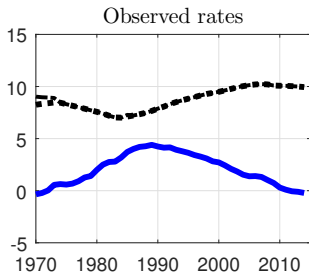
# Global perspective

## Impact of risk



# Global perspective

## Impact of risk and the borrowing constraint



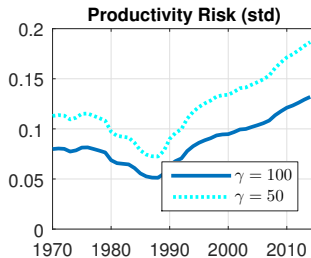
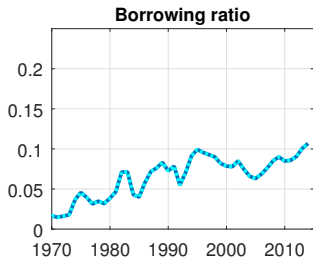
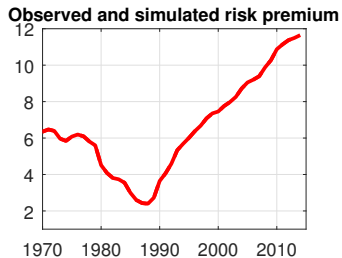
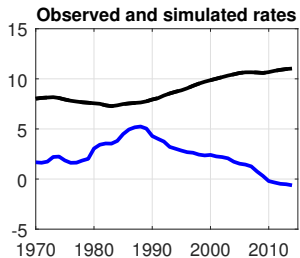
## Conclusion

- usual suspects aren't enough
  - ▶ deleveraging story
- increased (perception of) risk can account for the patterns
  - ▶ but it's a residual
- more work to be done on
  - ▶ longevity
  - ▶ inequality (through a bequest motive)
  - ▶ exogenous supply of safe assets

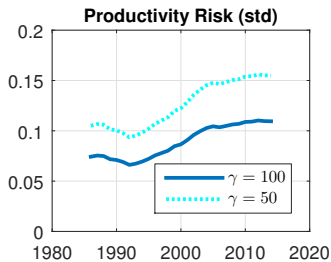
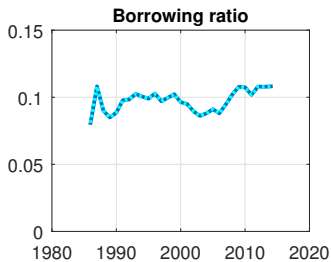
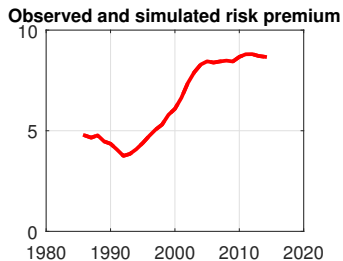
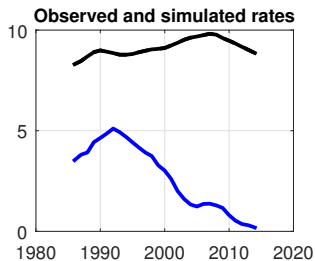


## Additional slides

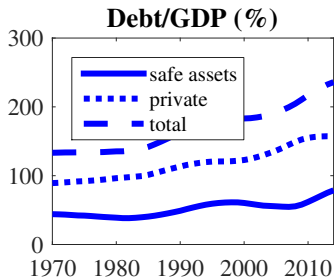
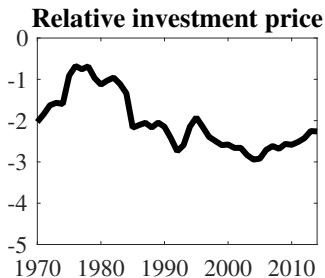
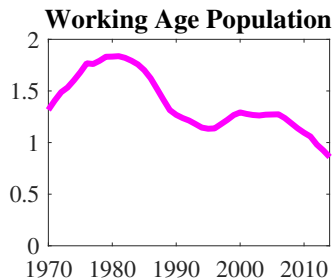
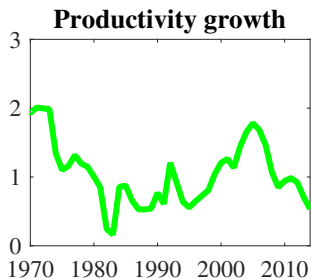
## Sensitivity to $\gamma$ (US)



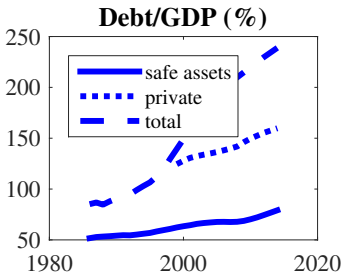
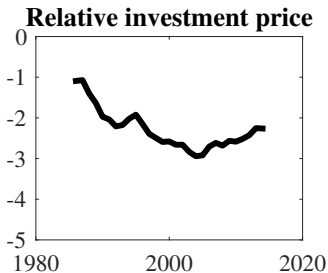
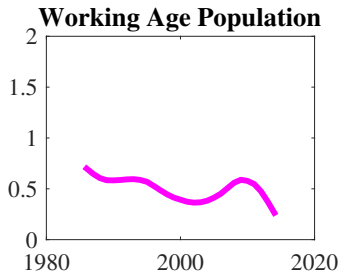
## Sensitivity to $\gamma$ (EA)



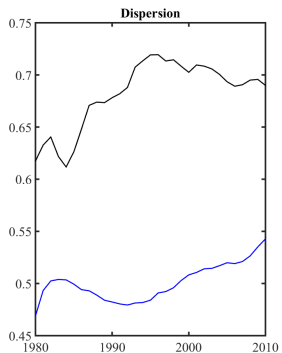
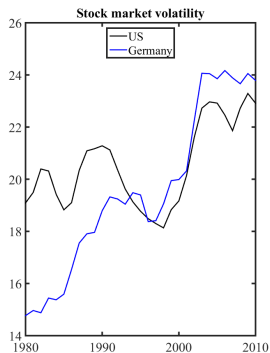
# The inputs for the US



# The inputs for the EA



# Measures of risk



## References I

- Bean, S. C., C. Broda, T. Ito, and R. Kroszner (2015): "Low for Long? Causes and Consequences of Persistently Low Interest Rates," Geneva Reports on the World Economy 17, International Center for Monetary and Banking Studies.
- Caballero, R. J. and E. Farhi (2014): "The Safety Trap," Working Paper 19927, NBER.
- Caballero, R. J., E. Farhi, and P.-O. Gourinchas (2008): "An Equilibrium Model of "Global Imbalances" and Low Interest Rates," American Economic Review, 98, 358–93.
- (2017): "Rents, Technical Change, and Risk Premia: Accounting for Secular Trends in Interest Rates, Returns on Capital, Earning Yields, and Factor Shares," NBER Working Papers 23127, National Bureau of Economic Research, Inc.
- Carvalho, C., A. Ferrero, and F. Nechio (2016): "Demographics and Real Interest Rates: Inspecting the Mechanism," European Economic Review, 88, 208 – 226, sl: The Post-Crisis Slump.
- Coeurdacier, N., S. Guibaud, and K. Jin (2015): "Credit Constraints and Growth in a Global Economy," American Economic Review, 105, 2838–81.
- DiCecio, R. (2009): "Sticky wages and sectoral labor comovement," Journal of Economic Dynamics and Control, 33, 538–553.
- Eggertsson, G. B. and P. Krugman (2012): "Debt, Deleveraging, and the Liquidity Trap: A Fisher-Minsky-Koo Approach," The Quarterly Journal of Economics, 127, 1469–1513.

## References II

- Eggertsson, G. B. and N. R. Mehrotra (2014): "A Model of Secular Stagnation," Working Paper 20574, NBER.
- Epstein, L. G. and S. E. Zin (1989): "Substitution, Risk Aversion, and the Temporal Behavior of Consumption and Asset Returns: A Theoretical Framework," Econometrica, 57, 937–969.
- Farhi, E. and I. Werning (2013): "A Theory of Macprudential Policies in the Presence of Nominal Rigidities," Tech. rep., MIT.
- Fernald, J. G. (2012): "A quarterly, utilization-adjusted series on total factor productivity," Working Paper Series 2012-19, Federal Reserve Bank of San Francisco.
- Gagnon, E., B. K. Johannsen, and D. López-Salido (2016): "Understanding the New Normal: The Role of Demographics," Finance and Economics Discussion Series 2016-080, Board of Governors of the Federal Reserve System.
- Gomme, P., B. Ravikumar, and P. Rupert (2015): "Secular Stagnation and Returns on Capital," Federal Reserve Bank of St Louis Economic Synopsis, 19.
- Hall, R. E. (2016): "Understanding the Decline in the Safe Real Interest Rate," Working paper 22196, NBER.
- Hamilton, J. D., E. S. Harris, J. Hatzius, and K. D. West (2016): "The Equilibrium Real Funds Rate: Past, Present and Future," IMF Economic Review, 64, 660–707.



## References III

- Holston, K., T. Laubach, and J. C. Williams (2016): "Measuring the Natural Rate of Interest: International Trends and Determinants," Working paper 2016-11, Federal Reserve Bank of San Francisco.
- King, M. and D. Low (2014): "Measuring the "World" Real Interest Rate," working paper 19887, NBER.
- Korinek, A. and A. Simsek (2016): "Liquidity Trap and Excessive Leverage," American Economic Review, 106, 699–738.
- Kozlowski, J., L. Veldkamp, and V. Venkateswaran (2015): "The Tail that Wags the Economy: Belief-Driven Business Cycles and Persistent Stagnation," Working Paper 21719, NBER.
- Rachel, L. and T. D. Smith (2015): "Secular Drivers of the Global Real Interest Rate," Staff Working Paper 571, Bank of England.
- Weil, P. (1990): "Nonexpected Utility in Macroeconomics," The Quarterly Journal of Economics, 105, 29–42.